



QCB SOLUTIONS
THE ACHIEVEMENT CENTRE
DECIDE WITH CONFIDENCE

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Results-Centred Leadership (RCL)

Description

- A leadership program focused on bringing out the best in people.
- Coaches people to succeed in an environment of respect and trust.
- Leadership skills are not only learned by a few, but transferred to many.
- Designed to support the company's vision and goals throughout the organization.

Program Goals

- To introduce One-on-One coaching into an organization.
- To provide a leadership style based on mutual understanding.
- To foster personal accountability in obtaining results.

Topics

- Leadership
- Goal-Setting
- Personal Productivity
- Motivation
- Coaching for Success
- Communication and Building Relationships
- Dealing with Performance Issues
- Team Building and Synergy
- Managing Stress
- Leading Change
- Enhancing Future Results

Length

- Twenty-four weeks if facilitated bi-weekly.

Contents

- Twelve bi-weekly sessions.
- Audiotape or CD.
- Success Planner – learning exercises that support the process.
- Win-Win goal plan.

Audience

- Executives.
- Managers.
- Supervisors.
- Anyone in a leadership role.

Features

- Process of personal development, developing individuals and developing the organization.
- Clarifies how to set clear expectations.
- Ensures performance issues are dealt with effectively.
- A leadership style that gets results through supporting growth and development.

Results

When the program is complete, each person will be able to:

- develop goals that help them to become more effective;
- identify top “payoff” activities and prioritize and delegate accordingly;
- develop people to succeed through coaching and stronger, trusting relationships;
- heighten communication skills, especially listening to others;
- deal effectively with performance issues;
- develop teams that have the ability to succeed; and
- diminish stress and deal more effectively with change.