



QCB SOLUTIONS
THE ACHIEVEMENT CENTRE
DECIDE WITH CONFIDENCE

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Training and Development programs

Acciss

9 x 3-hour group or individual Sales paced sales program

Account Management Practices

3-day skills group Sales development program

Achieving Productivity

2-day organizational, or group skills development program

Achieving Real Balance

12 x 2-hour organizational, team, or individual paced program to achieve a balanced stress free life style

Action-Orientated Planning

2-day organizational, team, or individual skills development program

Bridge the Gap

3-hour, 1/2 or 1-Day program to develop People Skills: Project Managementship, Leadership, Conflict, Client Focus, Negotiating, Empowerment, and Team Dynamics, in a real-world environment.

Business Writing for Success

1-day group business letter writing program

Canadian Professional Sales Association

3-day group Skills For Success program

Coaching For Success

2-day organizational, team, or individual lead in to leadership and supervisory skills

Core Selling Skill

2-day organizational, or team introduction to professional selling skills

Developing People Skills

8 x 2 1/2 hour team, or individual paced leadership program for people new into a supervisory role

Developing People Skills in a union environment

As above but structured for union environments

Goal-Setting and Action Planning

2-day group skills development program

Habit of Service

3-day organizational, or team, customer care skills development program

High Performance Coaching

2-day team skills development program

High Performance Facilitation

2-day team skills development program

Human Factors

3-day - The skills on how to avoid accidents caused by human error

Managing Change

½ to 2-day organizational and team development program

Managing Conflicts

1-day organizational, or team skills development program

Managing Myself

12 x 2-hour paced individual or team development program

Managing Stress

½ day organizational, team, or individual program

Milestones

8 x 3-hour organizational, team, or individual paced Business Strategic Planning program

Negotiating to Win

3-day group sales negotiating program

Performance

8 x 2 ½ hour organizational, team, or individual paced Business Management Systems Program

Presentation and/or Public Speaking Skills

½-day to 2-day organizational, team, or individual skills program

P.R.I.D.E. Personal Responsibility In Developing Excellence

2-day organizational or team skills development program

Results Centred Leadership

12 x 3-hour group sessions with 3 x 1-hour 1-on-1 meetings with each participant during the process. This is an organizational, team, or individual paced Leadership program

Smart For Life

1-day organizational, team, or individual self development program

Stress Mapping -

The Power of Smart Communications

1-day organizational, team and individual skills development program

The Power of Smart Problem Solving

1-day organizational, team, and individual skills development program

The Power of Smart Meetings

1-day organizational, team, and individual skills development program

The Polished Image

½ -day organizational, or team program on dress, style, non-verbal communication, and image

Time Management and Goal Setting

2-day organizational, team, or individual skills development program

Team Work and Team Building

½-day to 3-day group skills development program

All programs are modularized for instant client customization.

Most “paced” program modules can be adapted into stand-alone session-processes that fit with your schedule.

Most day and part-day programs can be modularized to a “paced” program format. The skills, attitudes, habits, and practical implementation results are measured through an agreed systematic follow process after completion of the formal transfer of the knowledge components of the process. Our agreed “Win-Win” Contract ensures that the total concepts produce a positive and beneficial return on people’s effectiveness, and productivity.

This provides you with a beneficial and positive return on your training dollar investment with the minimum amount of loss of productivity, downtime, and interruption time to get the maximum performance improvement with the least amount of lost time, productivity, and a substantial payback on the classroom training time.

Because a number of our solutions are modular in format, we have tremendous customization capabilities.